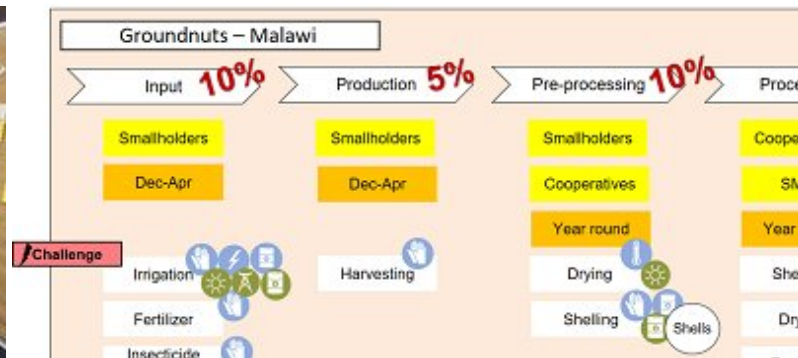




# Energy Mapping along Agricultural Value Chains



**ValueLinks Plus Webinar Vol. 10**

May 29, 2019

Date: **29.05.2019**  
Topic: **Energy Mapping Along Agricultural Value Chains**  
Speakers: Hannah Posern, Jennifer Braun (GIZ Bonn), Alfons Eiligmann (IDC Aachen)  
Resource persons: Bastian Beege (GIZ Bonn), Johanna Zimmermann (GIZ Eschborn)  
Moderators: Carolin Voigt (GIZ Bonn), Alfons Eiligmann (IDC Aachen)  
Participants: 35 participants, thereof 9 from GIZ projects in Africa and Asia

## Webinar inputs

1. **Introduction: Environmental analysis of value chains in *ValueLinks 2.0*** (Alfons Eiligmann)
2. **Energy mapping in agricultural value chains** (Hannah Posern, Jennifer Braun)
3. **Feedback from projects applying the energy mapping** (Bastian Beege)

## Main statements

1. **Environmental analysis of value chains (VC) according to *ValueLinks 2.0***
  - *ValueLinks* suggests a three-step approach: 1) Development of a conceptual model of interaction between the VC and the environment, 2) identification of environmental impacts, 3) valuation of the environmental impacts.
  - Energy is assessed as one of five resource categories in the environmental impact matrix, which is the main tool used. In the environmental impact matrix, the VC functions are broken down further to technical processes, whose interactions with the five resource categories (water, electricity, soil, ecosystems and climate) are mapped.
  - A hot-spot analysis is suggested as a valuation method that allows prioritizing urgent needs of improvement and adaptation. However, it is questionable how many GIZ projects really apply a hot-spot analysis. Webinar participants suggested a quick survey of GIZ projects in this regard.
2. **Energy mapping along agricultural value chains**
  - The GIZ colleagues Kerstin Lohr and Robert Schultz developed the energy mapping in the framework of the project Powering Agriculture, conducted by the sector project Agricultural Trade, Agribusiness and Agricultural Finance as a specific tool to analyse all energy related aspects along the VC.
  - Energy mapping allows for an understanding of the energy sources, energy access, energy reliability and intensity, as well as the respective impact for each step of the VC. It also permits stakeholders to identify potential solutions and to design customized interventions for energy-related challenges.
  - In a first step of energy mapping, the current situation is mapped: Identification of the VC and relevant VC functions and actors, types of energy and energy sources used, assessment of untapped energy sources and estimation of energy consumption along the VC.
  - In a second step, a barrier and opportunity analysis follows that shall allow identifying possible solutions and recommending interventions needed to identify challenges and opportunities along the VC.
  - In a third step, data are refined, followed by a reflection on how to develop a future scenario of tailor-made solutions for energy use in the VC.
3. **Feedback from projects applying the energy mapping**
  - Feedback from the application of the tool in seven Green Innovation Centers for the Agriculture and Food Sector projects showed that energy mapping was very helpful indeed for getting an overview on energy needs along the VCs.
  - Suggestions for improvement were to differentiate energy consumption percentages according to sub-categories. It would also be helpful to show industrial processing and local processing separately from each other.

## Webinar Series on Agricultural Value Chains

### Webinar 1: ValueLinks 2.0 – What is new?

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- The most relevant recommendation was to develop the energy mapping tool further in terms of the second step of the analysis, when it includes technical and business aspects.

#### 4. Discussion

- All webinar participants agreed that optimizing energy efficiency and energy supply are important areas in VC upgrading. Participants underlined the need for more tools assessing energy efficiency and improving energy supply in value chains.
- Like *ValueLinks*, the energy mapping tool has been designed to be used participatory. Its true value is that it allows reflections about energy consumption in workshops with the VC actors using pinboards and moderation cards. Its main advantage is to make the different VC actors aware of energy aspects and development options. For this, one needs to look who the stakeholders are before starting the exercise. The tool can be used by consultants but is rather not recommended as a stand-alone tool.
- Energy mapping is particularly useful to get an overview in an early stage of project planning. If the project planning is already advanced and the project is already considering some energy options in more detail, it may not be so relevant anymore.
- Energy mapping should take a dynamic view, because innovations introduced in the VC often lead to an increased energy consumption. As we have to avoid additional emissions while upgrading the VC, we need to look at energy efficiency over time.
- The introduction of new energy solution often requires financing. One needs to be able to convince people that their current way of using energy sources can be replaced and that the introduction of new energy sources is financially feasible with a meaningful return on investment.
- The combination of energy, mechanization and digitalization aspects in agricultural production is considered an area of increasing interest, which could be discussed in future webinars.

#### Annex: Powerpoint presentation used in the webinar



**Statement  
S 1**

Optimising energy consumption and improving energy supply are important areas in VC upgrading.

**Agree**

**Disagree**

**Indifferent**

**Statement  
S 2**

We need more tools for assessing energy consumption and energy efficiency in value chains.

**Agree**

**Disagree**

**Indifferent**

**Any particular remarks or webinar expectations?**



## The link between value chains and the environment

Value chains may...		
...cause negative impact on climate and the environment (1)	... be affected by climate change and environmental degradation (2)	...contribute to compensating emissions or contribute to creating a green economy (3)
<ul style="list-style-type: none"><li>■ Production, marketing and consumption cause environmental cost</li><li>■ High, yet uncompensated GHG emissions</li><li>■ Wasteful utilisation of scarce resources (especially water)</li></ul>	<p><b>Directly:</b></p> <ul style="list-style-type: none"><li>■ Reduced productivity</li><li>■ Increasing production cost</li><li>■ Food insecurity</li></ul> <p><b>Indirectly:</b></p> <ul style="list-style-type: none"><li>■ Rising resource prices (water, energy, raw materials, waste disposal)</li></ul>	<ul style="list-style-type: none"><li>■ CO2 sequestration and sale of carbon credits</li><li>■ Products and services for the green economy (environmental technology, services and investment)</li><li>■ Renewable energy</li></ul>



## Environmental impact matrix

VC function	Technical processes	Water	Energy	Soil	Ecosystems	Climate
Primary production	Upland, rainfed rice production	↓		↑		↑
	Lowland / swamp production	↓		↑	↓	↑
	Irrigated rice	↓ ↑				↓
Intermediate trade	Bulking / storage					↑
Processing	Parboiling	↑	↓ ↑		↓	
	Milling		↓ ↑			↓
Trade	Transport					↓
	Storage / packaging				↓	
Consumption	Cooking		↓ ↑		↓	



Impact of the VC (type 1)

Impact on the VC (type 2)



## Table of environmental impacts

VC stage	Technical processes	Type 1 environmental impacts <u>of</u> the value chain	Type 2 environmental impacts <u>on</u> the value chain
<b>Primary production</b>	Upland, rain fed rice production	<ul style="list-style-type: none"> <li>Water pollution</li> <li>Downstream silting</li> </ul>	<ul style="list-style-type: none"> <li>Unreliable rainfall</li> <li>Erosion, loss of soil fertility</li> </ul>
	Lowland / swamp production	<ul style="list-style-type: none"> <li>Lowering of water tables</li> <li>Loss of biodiversity</li> </ul>	<ul style="list-style-type: none"> <li>Temporary flooding</li> <li>Loss of soil fertility</li> </ul>
	Irrigated rice	<ul style="list-style-type: none"> <li>Water scarcity aggravation</li> <li>Methane emissions</li> </ul>	<ul style="list-style-type: none"> <li>Inefficient irrigation, variable water supply</li> </ul>
<b>Intermediate trade</b>	Bulking / storage	./.	<ul style="list-style-type: none"> <li>Increased variability of climate conditions</li> </ul>
<b>Processing</b>	Parboiling	<ul style="list-style-type: none"> <li>Overexploitation of wood</li> <li>Air pollution</li> </ul>	<ul style="list-style-type: none"> <li>Rising fuel wood prices</li> <li>Decreasing water availability</li> </ul>
	Milling	<ul style="list-style-type: none"> <li>Inefficient use of energy</li> <li>High carbon emissions</li> </ul>	<ul style="list-style-type: none"> <li>High energy cost</li> </ul>
<b>Trade</b>	Transport	<ul style="list-style-type: none"> <li>High carbon emissions</li> </ul>	./.
	Storage / packaging	<ul style="list-style-type: none"> <li>Losses due to inefficient storage</li> </ul>	./.
<b>Consumption</b>	Cooking	<ul style="list-style-type: none"> <li>Overexploitation of wood</li> </ul>	<ul style="list-style-type: none"> <li>Rising fuel wood prices</li> </ul>



## *Assessment of severity / valuation*

A short cut: “**Hot-spots analysis**” by making a qualitative judgement on:

A) Intensity of the use of the resource	B) Availability of the resource	A x B
<ul style="list-style-type: none"><li>• High intensity of use (3)</li><li>• Medium intensity of use (2)</li><li>• Low intensity of use(1)</li></ul>	<ul style="list-style-type: none"><li>• Resources almost depleted (3)</li><li>• Resources become scarce (2)</li><li>• Resources largely available (1)</li></ul>	1-5: No hot-spot <b>6-9: Hot-spot</b>

**High intensity of use of firewood (3) x resources almost depleted (3) = Hot-spot**



## Environmental analysis of value chains – 3 steps

**Step 1: Conceptual model of the interaction between the VC and the environment.**



**Step 2: Identification of environmental impacts of the VC and on the VC**



**Step 3: Assessment and valuation of the environmental impacts**



Federal Ministry  
for Economic Cooperation  
and Development



Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

# POWERING AGRICULTURE

## Sustainable Energy for Food

### *Energy Mapping along Agricultural Value Chains*

- 29.05.2019 -

A contribution to

POWERING  
AGRICULTURE:

AN ENERGY GRAND CHALLENGE  
FOR DEVELOPMENT



# Powering Agriculture - how we work -

**Support  
Energy  
Innovations**

**Value Chain  
Assessments**

**Knowledge  
Sharing**

**Skills  
Development**

# Background

## Value Chain Assessments → Energy Mapping

- High energy consumption for food production, mainly from fossil fuels & low agricultural productivity
- **Challenges:** Low access to electricity in rural areas, high costs of fossil fuels & post-harvest losses along the VC
- **Solution:** Increase productivity and sustainability of resource use by promotion of decentralized clean energy solutions e.g.:
  - solar powered irrigation
  - solar cold storage
  - tapping biomass energy sources
  - using thermal energy
  - optimizing energy consumption

# Objectives and method of the Energy Mapping

- Energy mapping based on the ValueLinks Methodology (<http://valuelinks.org>)
- **Aim:**
  - allow development practitioners to **obtain an overview** of
    - **what forms of energy**
    - for **which processes** are utilized
    - during each **value chain step**.
  - **enable an understanding** of
    - **energy access,**
    - **energy intensity** and
    - potential for **energy-related interventions**

## Groundnuts – Malawi

Input

10%

Smallholders

Dec-Apr

Irrigation

Fertilizer

Insecticide  
spraying

Production

5%

Smallholders

Dec-Apr

Harvesting

Pre-processing

10%

Smallholders

Cooperatives

Year round

Drying

Shelling

Challenge

Processing

75%

Cooperatives

SMEs

Year round

Shelling

Drying

Roasting

Oil pressing

Milling

Oil filtering

Challenge

Opportunity

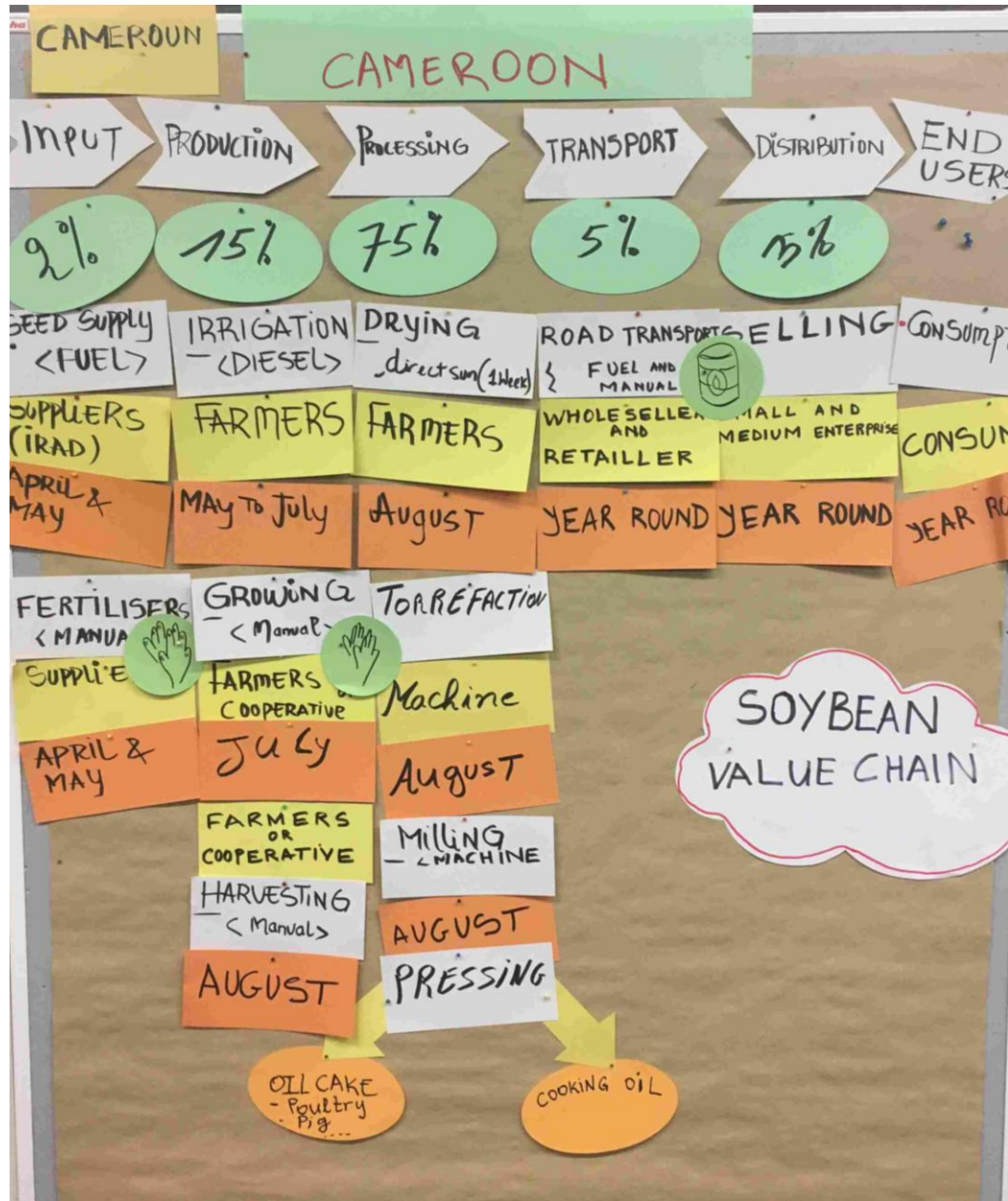
Shells

Challenge

Oil  
Cake

Opportunity

# The goal



# Process overview

## I: Map the current situation

1. Identify a value chain (VC)
2. Identify relevant VC steps
3. Identify activities happening at each VC step
4. Determine type(s) of energy
5. Determine energy source
6. Identify untapped energy source
7. Estimate energy demand distribution (%) along the VC

## II: Barrier and opportunity analysis

## III: Data refinement

## IV: Reflect on your VC – develop a future scenario

# I: Map the current situation

## 1. Identify a value chain (VC)

- Which VC is being assessed (rice, poultry, fruits, dairy, etc.)?
- What is the geographic focus (national, regional, provincial, individual case, etc.)?

## Groundnuts – Malawi

# I: Map the current situation

## 2. Identify **relevant VC step**

(e.g. Input, production, transport, pre-processing, storage, value added processing, transport and logistics, marketing and distribution, end user).

a) Each VC step is one column

b) Document VC step on a --> white, arrow shaped card: 

## Groundnuts – Malawi

Input

Production

Pre-processing

Processing

# I: Map the current situation

## 3. Identify activities at each VC step

**Yellow** rectangular card(s): **Who** is active in each step (e.g. farmer, cooperative, trader, small processor)

If activities in a step are **outsourced** to service providers or performed by other specialists, note this next to the activity

**Orange** rectangular card: **When** does each activity take place? (e.g. every day, in Sept after harvest)

**White** rectangular card(s): each **activity** (e.g. irrigation, tillage, grinding, packaging) and device or method (e.g. irrigation: diesel pump; shelling: electric dehuller, drying: direct sun on floor)

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### Input

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Fertilizer

Insecticide  
spraying

### Production

Smallholders

Dec-Apr

Harvesting

### Pre-processing

Smallholders

Cooperatives

Year round

Drying

Shelling

### Processing

Cooperatives

SMEs

Year round

Shelling

Drying

Roasting

Oil pressing

Milling

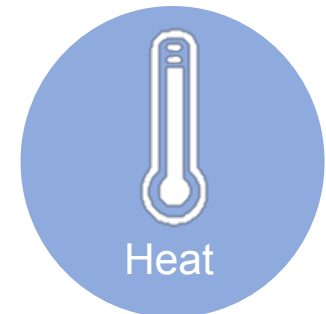
Oil filtering

# I: Map the current situation

## 4. Determine type(s) of energy that is directly used at each activity

Blue

circle with word or icons as indicated below:  
**what type** of energy is used (electricity, heat, manual, fuel)



## Groundnuts – Malawi

### Input

Smallholders

Dec-Apr

Irrigation

Fertilizer

Insecticide  
spraying

### Production

Smallholders

Dec-Apr

Harvesting

### Pre-processing

Smallholders

Cooperatives

Year round

Drying

Shelling

### Processing

Cooperatives

SMEs

Year round

Shelling

Drying

Roasting

Oil pressing

Milling

Oil filtering

# I: Map the current situation

## 5. Determine energy source

Green

circle with word or icon as indicated below:  
**What source of energy is used in the different activities?**



Wind



Sun



Fuel<sup>\*</sup>



Gas



Charcoal



Grid



Biogas



Wood



Coal



Hydro

<sup>\*</sup> For FUEL a **D** can be added for Diesel, **P** for Petrol or similar

## Groundnuts – Malawi

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Fertilizer

Insecticide  
spraying

### Production

Smallholders

Dec-Apr

Harvesting

### Pre-processing

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### Processing

Cooperatives

SMEs

Year round

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Drying

Roasting

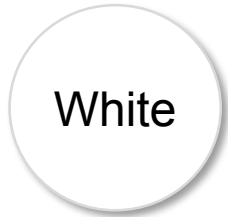
Oil pressing

Milling

Oil filtering

# I: Map the current situation

## 6. Identify untapped energy sources



White

circle to indicate if there is any untapped energy source as a result of production (e.g. biomass, biogas, process heat)

## Groundnuts – Malawi

### Input

Smallholders

Dec-Apr

Irrigation

Fertilizer

Insecticide  
spraying

### Production

Smallholders

Dec-Apr

Harvesting

### Pre-processing

Smallholders

Cooperatives

Year round

Drying

Shelling

Shells

### Processing

Cooperatives

SMEs

Year round

Shelling

Drying

Roasting

Oil pressing

Milling

Oil filtering

Shells

Oil  
Cake

# I: Map the current situation

## 7. Estimate the **energy demand distribution (%)** across all VC steps

- Assuming that 100% of energy is used across the value chain, what percentage proportion is used at each VC step?
- serves to indicate levels of energy intensity across the value chain

**Note:** these are rough indicative values and a detailed calculation is not required!

## Groundnuts – Malawi

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75%

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Year round

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Oil  
Cake

## II: Barrier and opportunity analysis of the mapped VC

- Where are **key constraints/challenges** for the VC from an energy point of view (e.g. energy reliability factor, development stage of technology, prices, input/output ratios, production rates...) ?

Use



cards

- To indicate **opportunities along the VC** (e.g. potential to save energy, replace an energy source, important stakeholder, framework condition, etc)

Use



cards

# Groundnuts – Malawi

Input **10%**

Smallholders

Dec-Apr

Production **5%**

Smallholders

Dec-Apr

Pre-processing **10%**

Smallholders

Cooperatives

Year round

Drying

Shelling

**Challenge**

Processing **75%**

Cooperatives

SMEs

Year round

Shelling

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Milling

Oil filtering

**Challenge**

Irrigation

Fertilizer

Insecticide spraying

Harvesting

**Opportunity**

Shells

**Challenge**

**Opportunity**

**Challenge**

Oil Cake

# III: Data refinement

## Note:

This step is **for an advanced, more detailed analysis**.  
Actual values could be added to the color cards:

- **Input/output ratio**
- **Input and output costs**
- **Amount of energy an appliance requires to operate**
- **Amount of energy an appliance would use over time**
- **The cost of operating an appliance over time**
- **The cost for procuring equipment**
- **Appliance space requirement**

## IV: Reflect on your VC – develop a future scenario

- **Target group & aim:** What do you want to improve for whom? (e.g. productivity, food losses, quality, GHG, income...)?
- Are there quick wins/**low hanging fruits**?
- **Needs & opportunities:** Who is lacking what? Who offers what?
- **Change agents:** With whom to engage?
- **SWOT:** What are the VCs' weaknesses, strengths, opportunities and threats from an energy point of view?
- **How** to best tackle the needs/constraints and opportunities? (e.g. technology, capacity, awareness, frame conditions, capital...)?
- Where **can renewable energy or energy efficiency** come into play?



# THANK YOU for your attention!



More information online:

[https://energypedia.info/wiki/File:Value\\_Chain\\_Energy\\_Mapping\\_Description\\_of\\_Method\\_GIZ\\_Powering\\_Agriculture.pdf](https://energypedia.info/wiki/File:Value_Chain_Energy_Mapping_Description_of_Method_GIZ_Powering_Agriculture.pdf)

Contact: [Powering.Agriculture@giz.de](mailto:Powering.Agriculture@giz.de)

A contribution to

**POWERING  
AGRICULTURE:**

AN ENERGY GRAND CHALLENGE  
FOR DEVELOPMENT

